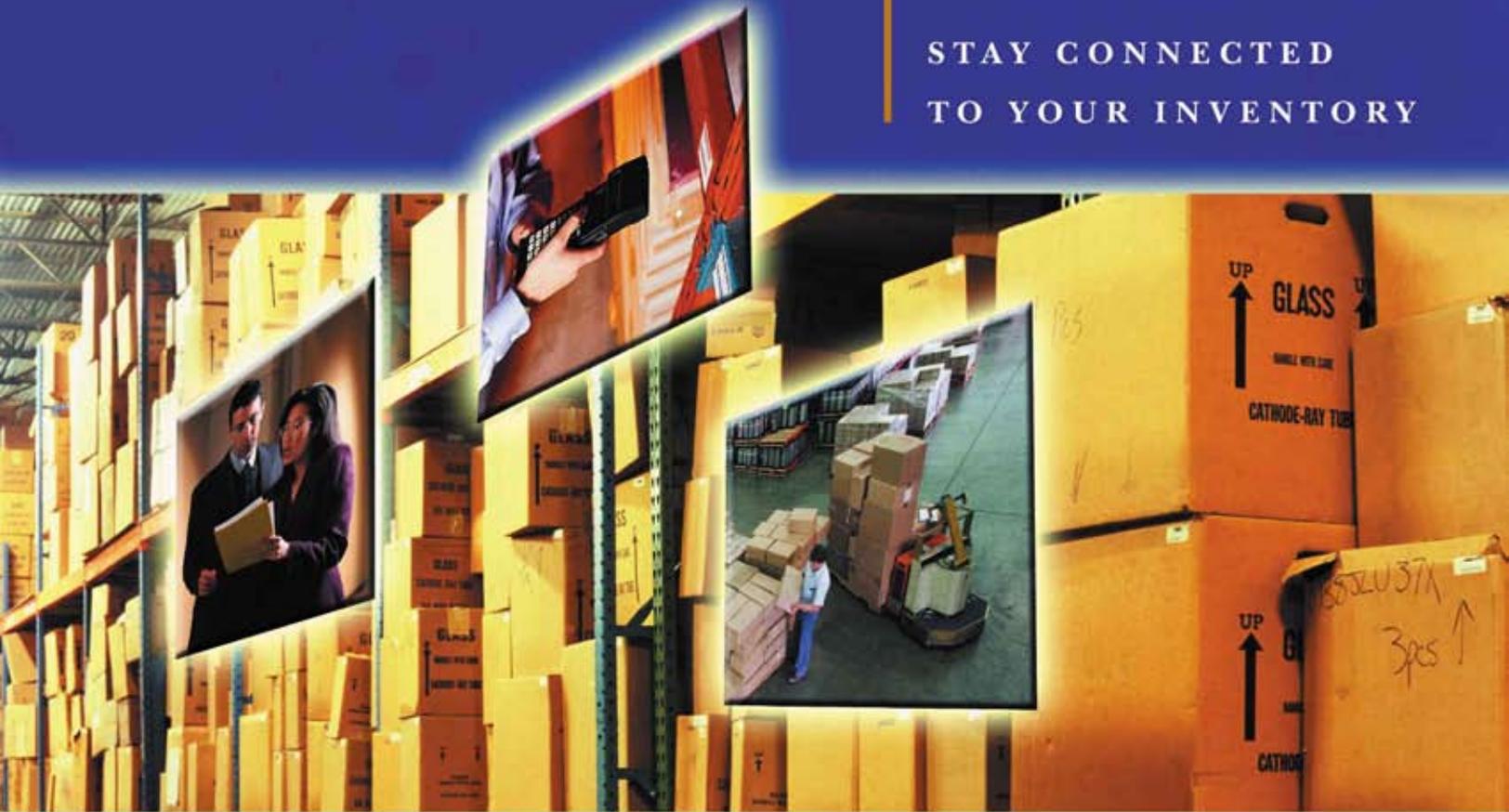


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TO YOUR INVENTORY



ACCU-DART Case Study: Improving Accuracy and Efficiency

ACCU-DART is a real-time radio-frequency barcode solution, designed to integrate directly with AccountMate, Sage Accpac ERP, and Sage Pro ERP. Using radio-frequency bar-code scanners, it allows the warehouse staff to instantly update the accounting system, eliminating additional data entry and making operations more efficient. ACCU-DART is available as individual modules, making it easy to customize to your specific needs.

Party Goods Warehouse is a distributor in Pompano Beach, Florida. They serve the five southeastern states of South Carolina, Tennessee, Alabama, Georgia, and Florida, supplying over 1,000 supermarkets with party supplies, including: balloons, candles, glassware, paper plates, napkins, and much more. Unfortunately, Party Goods Warehouse had very little control over their inventory. "We had a very manual way of doing things" says Don Giordano, Operations Manager for Party Goods. With multiple warehouses, they had no idea what inventory was at each location. By tracking their inventory manually, they made numerous

After implementing the new system of which ACCU-DART was an important part:

"We estimate that by automating our processes we're saving on average 1-2 hours per day per person, totaling around 15,000 man-hours saved per year...now that time is being used to produce revenue for the company"

- Bobby Smith
Party Goods Warehouse



shipping errors, including double-shipping orders. With 6 employees picking inventory, there was no control over what items they picked.

When Bill Dubinsky of Sun Business Information



contacted Party Goods, they were open to considering a new method for their accounting and inventory control. Bill set

out to implement "a complete end-to-end solution" beginning with Sage Accpac ERP, and incorporating three 3rd party solutions, including ACCU-DART. Bill understood the needs of his client, and recommended ACCU-DART to ensure that Party Goods could get a handle on their inventory, and ensure that the warehouse staff picked the right item.

ACCU-DART uses radio-frequency scanners to allow the warehouse staff to complete transactions in real-time, instantly updating the accounting system. Because ACCU-DART validates information in real-time, it will warn the user when the wrong item is scanned. For example,



when shipping an order manually, many employees accidentally grab the wrong items off the warehouse shelves, or ship the wrong quantities. The error isn't noticed until after the shipment has already gone out, and the office staff is manually entering the information into the system. With ACCU-DART, each item is scanned and

validated as it is shipped, ensuring that the users ship the right goods to the right customer, the first time.

After implementing ACCU-DART at Party Goods Warehouse, "everything suddenly became simpler and more accurate" says Bill Dubinsky. They have virtually eliminated the human error factor from their operations, and increased accuracy of what was picked. This has led to quicker processing of sales orders. Bill continues: "some end-users commented that the sales rep was just there yesterday and the order was already delivered the next day!"



Party Goods Warehouse owner Bobby Smith acknowledges that "we used to 'double-ship' regularly, and now that never happens and we are saving thousands of dollars". By implementing ACCU-DART, they have a completely new method of shipping and receiving inventory - making their operations more accurate and efficient.

After installing the complete end-to-end solution including ACCU-DART and Sage Accpac ERP, "we estimate that by automating our processes we're saving on average 1-2 hours per day per person, totaling around 15,000 man-hours saved per year... now that time is being used to produce revenue for the company" says Bobby Smith.

Improve inventory accuracy and streamline warehouse operations with ACCU-DART.

For more information on ACCU-DART:

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Contact your Reseller for more details

