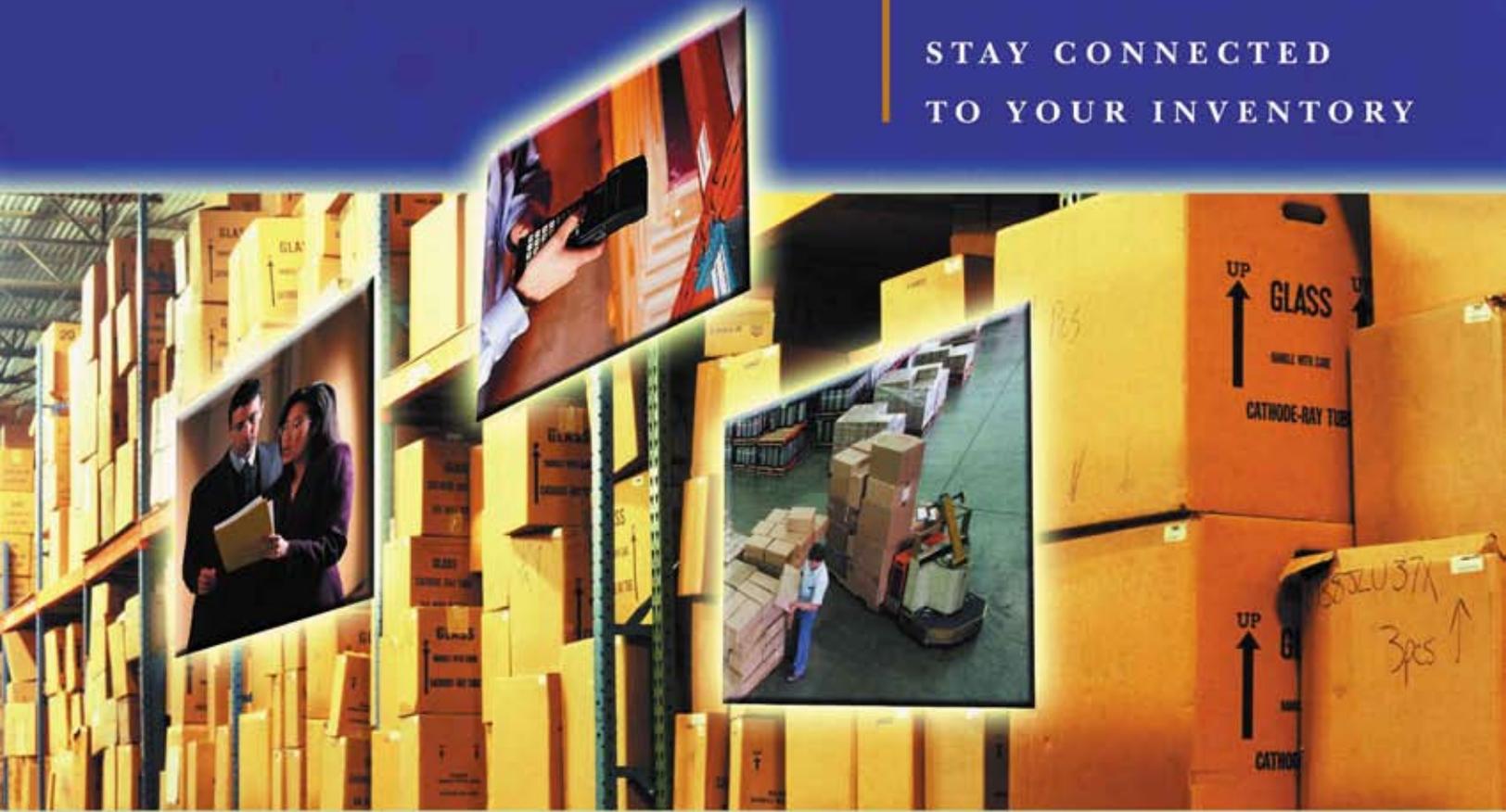


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## ACCU-DART Case Study: Maximizing Shipping Orders

ACCU-DART is a real-time warehouse and inventory management solution, designed to integrate with AccountMate, Sage Accpac ERP, and Sage Pro ERP. The seamless, real-time updating of the accounting and inventory information ensures that it is accurate at all times.

A & L Pen, a distributor/manufacturer of pens and assorted imprinted merchandise in Brooklyn, NY, needed to maximize picking and shipping accuracy to improve their business. Faced with decreasing order size and increasing order volume, they had to choose between increasing staff and overall costs, or finding a more efficient method of processing shipments. A & L Pen contacted Mibar.net to help process more shipments with fewer expenses.

Mibar.net quickly realized that ACCU-DART was the best solution for A & L Pen's specific needs. Jory Weissman of Mibar explains: "There were several factors that made selection of the ACCU-DART solution the right choice. Seamless and real-time integration of ACCU-DART with their order management system; the flexibility and the overall

*"Their ability to adapt the software to the subtleties of our clients' business as well as their seamless integration to the AccountMate platform means that we can implement a best-of-breed solution that fits into existing business processes."*

Jory Weissman  
Mibar.net



ease of use. All of this meant their existing staff could be easily trained, their processes could be streamlined, and the redundancy and errors in processing could be eliminated."

When an order is placed, it is entered into the accounting system (AccountMate), and a pick slip is sent down to the warehouse. Using ACCU-DART and radio-frequency scanners, the warehouse staff scan the items as they are picked for a given order. ACCU-DART confirms in real-time that this is the correct item and quantity being shipped, to prevent any errors. Once the order is complete, ACCU-DART posts the shipment and updates the accounting system with all relevant information.

A & L Pen also used ACCU-DART's "Print Labels" function to print shipping labels from a portable label printer. ACCU-DART prints the shipping labels as it validates the shipment.



ACCU-DART can be easily modified to suit the clients' individual needs. Jory Weissman

recognized that ACCU-DART's "ability to adapt the software to the subtleties of our clients' business as well as the seamless integration to the AccountMate platform means that we can implement a best-of-breed solution that fits into existing business processes."

These customizations have allowed A & L Pen to streamline a number of processes, including:

generating shipping labels, automatically creating detailed shipping manifests, generating accurate invoices, and more!



With ACCU-DART in place, A & L Pen is able to process more orders with the same number of employees. They have improved shipping accuracy, and are now capable of processing more shipments with fewer expenses per shipment.

A representative from A & L Pen said: "We depend on Mibar.net to make good recommendations for us. We knew we needed to solve this problem and create greater efficiencies if we were going to successfully adapt to the changes taking place in our business and industry. Thanks to Mibar introducing us to the ACCU-DART solution, we are well positioned to meet these challenges."

ACCU-DART has helped this client process orders more efficiently. "Using the ACCU-DART solution, A & L Pen is capable of processing more shipments more accurately, and with the same staff levels. The software and devices are easy to use and maintain" said Jory Weissman Mibar.net.



ACCU-DART is the ideal solution to help you ship the right goods to the right customer, the first time!

**For more information on ACCU-DART:**

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