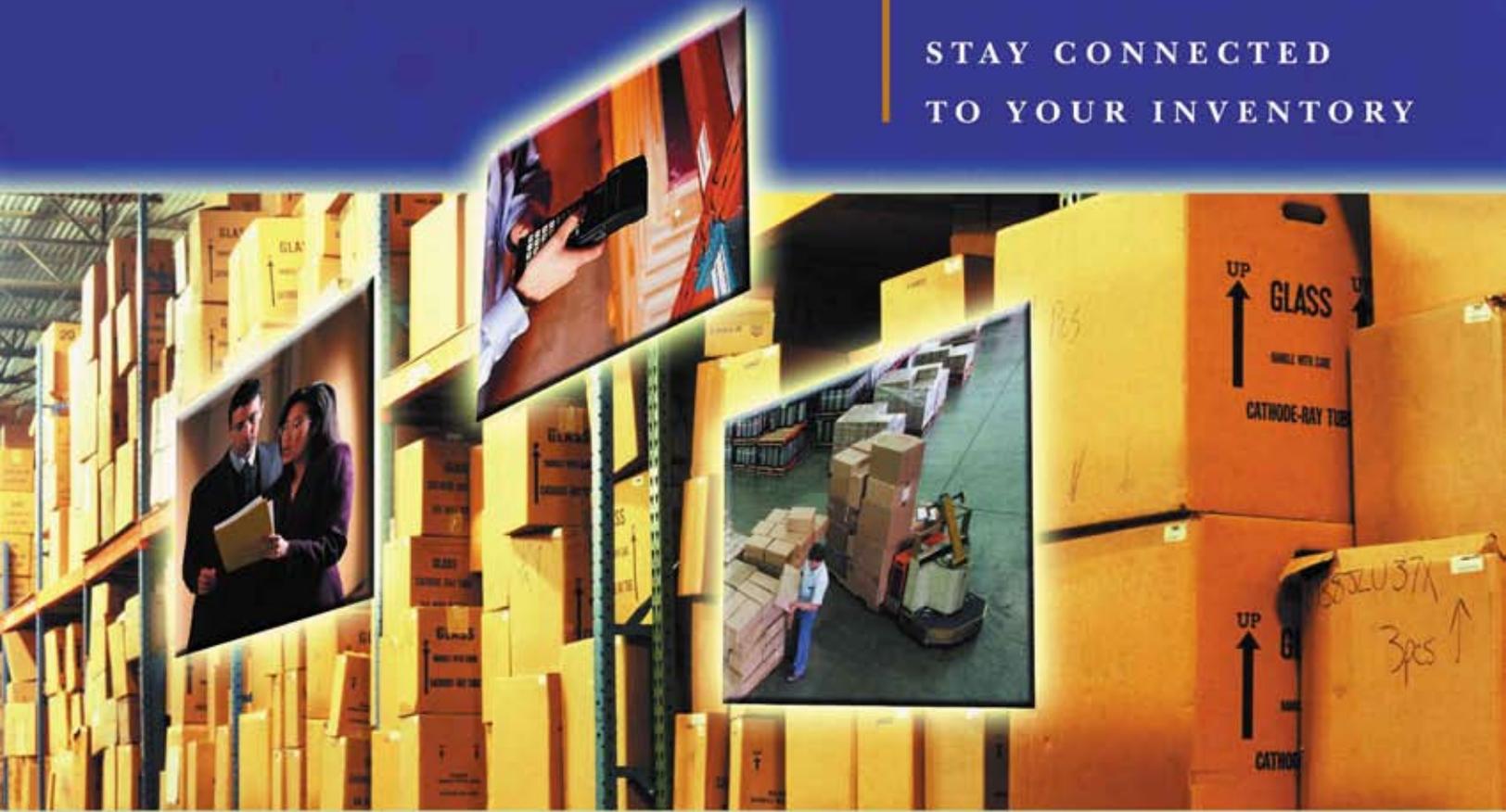


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## ACCU-DART Case Study: Improved Operations

ACCU-DART is a real-time warehouse and inventory management solution designed to integrate directly with AccountMate, Sage Accpac ERP, and Sage Pro ERP. Using radio-frequency scanners, ACCU-DART ensures that inventory transactions are processed quickly and accurately, every time. This greatly improves efficiency throughout the organization, from the warehouse/shop floor to the clerical/accounting offices.

Karsay Coffee Distributors, a corporate coffee service in Somerset, New Jersey needed to improve the speed at which they were fulfilling orders, and also needed the orders to be filled accurately. The "Mundane task of pulling up each order after picking to create shipments was labour-intensive and created a backlog" said George Kassai of K & K Accounting Systems Inc. Employees were not working as efficiently as they could, because all order fulfillment was processed manually, and in some case, inaccurately. It often required extra work by the warehouse and clerical staff to complete orders. Karsay Coffee Distributors contacted George Kassai of K & K Accounting Systems Inc. to resolve their issues, and improve their operations.

*"We are extremely happy with the results of the ACCU-DART implementation. The time savings coupled with 100% accuracy has led to greater customer satisfaction. Easy to use, easy to understand, ACCU-DART requires very little training as they use, straightforward procedures. We are also extremely happy with the install process, as K & K Accounting Systems did a fantastic, painless job"*

*- Karsay Coffee*



George Kassai determined that ACCU-DART would be the best solution for their inventory control needs. ACCU-DART is 100% modular, allowing Karsay Coffee to purchase the exact functionality they require. The easy implementation, training, and use was also a key factor in their decision. George Kassai recommended using ACCU-DART in conjunction with MJD Starship – to create shipping charges electronically – and an “invoice all” macro created by CodePartners to further streamline Karsay Coffee’s operations.



ACCU-DART uses bar codes and radio-frequency scanners to allow the warehouse staff to instantly update the accounting system, ensuring that all users throughout the organization have the most up-to-date information. Because ACCU-DART validates data in real-time, it practically eliminates data entry errors. When shipping an order, simply scan the barcode for each item and follow the simple prompts on the handheld R/F scanners. ACCU-DART verifies that the correct item is being shipped to the correct customer. Typical functionality includes: shipping sales orders, receiving purchase orders, warehouse transfers, physical counts, serial/lot control, and much more.\* (\*Functionality varies by accounting system)

With ACCU-DART in place, operations at Karsay Coffee have greatly improved. Problems with shipment accuracy have practically been eliminated. George Kassai confirms that “the only way something can be shipped incorrectly is if it was keyed into the original order wrong.” ACCU-DART verifies that the correct items are being shipped for each order. Shipment are also posted immediately – in real-time – and thus

inventory is immediately updated.

Both K & K Accounting Systems Inc. and Karsay Coffee knew that by implementing ACCU-DART, there would be money/time savings, but had no specific benchmark to meet. However, the final results proved to be way above expectations:

“Shipping accuracy improved to 100%, and inventory was accurately released with each shipment. It has saved 2-3 hours of work each day.” Overall, the time it took to ship orders has been cut by 50%. By eliminating the need to reship incorrect orders, the savings to Karsay Coffee was huge. In addition, they previously had one person entering shipments and invoicing orders, a job which took them all day. With ACCU-DART, this clerical effort has been reduced by 50%. They are now able to do more productive work for the company.

George Kassai sums up the benefits to implementing ACCU-DART: “The client is extremely satisfied with the Return on Investment ACCU-DART delivered to



his company. Also, the employees are happier working, because it has made their jobs easier”.

Although it may be difficult to see the direct savings in dollars, the return on investment for ACCU-DART results in saving countless hours of labor – both from the warehouse/shop floor and the administrative offices, increased customer satisfaction, and better inventory accuracy.

By increasing inventory accuracy and overall efficiency, ACCU-DART is the ideal solution for warehouse and inventory management.

**For more information on ACCU-DART:**

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