

DART Board

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ACCU-DART Newsletter

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ACCU-DART Video

Want a quick and easy way to show your prospects how ACCU-DART works? [Show them our current ACCU-DART Video!](#) This video clearly demonstrates how ACCU-DART works in a warehouse environment, and can give you a clear overview of our inventory control solution.

How to Sell ACCU-DART

We want to make it as easy as possible for our resellers to identify potential sales, introduce ACCU-DART to their prospects, and ultimately finalize the sale. To help with this process, we are putting together a series of "how-to" articles that provide useful information for our resellers.

In [Part One](#), read about how to identify potential sales: explore the different industries that benefit from inventory control; and review the questions to ask to determine their inventory needs, and more.

In [Part Two](#), read about how to introduce ACCU-DART to your prospects: how to explain how ACCU-DART works, and how it can solve the most common business problems.

Coming Soon: Part Three, where we'll explore how to determine your prospects needs, and the next steps to completing an ACCU-DART sale.

Upcoming Events

Sage Summit 2012

August 12-17, 2012 - Nashville, TN

We are thrilled to be returning to the Sage Summit conference in Nashville. Summit is the premier conference for Sage customers resellers, where you can learn about new product developments, and network with industry leaders, fellow resellers, and third-party vendors. Visit us at booth #403 to meet the ACCU-DART team and see ACCU-DART in action!

AccountMate Synergy

September 8-12, 2012 - Las Vegas, NV

This year the AccountMate Synergy conference will be taking place in the exciting town of Las Vegas! The ACCU-DART team will be there to network with other resellers and gain valuable information about what's coming up with AccountMate.

Increase your Web Presence with ACCU-DART

Use the web to promote your business and help generate ACCU-DART sales. There are two simple ways to promote incorporate ACCU-DART into your web presence:

1 - Include ACCU-DART on your website. Improve your company's profile by featuring the products/services you can provide, including ACCU-DART. We can provide: logo, sample content, feature sheets/articles, video, and more.

2 - Ensure your company is listed on OUR website. Our "Find a Reseller" page features listings for all our resellers by geographic area. We encourage you to [check out your listing](#) and make sure we have the most up-to-date information. If your company has multiple locations, we can list each one separately.

Is there something you would like to see on our website? Please let us know how we can better serve you and your prospects by improving our website to serve you (and your prospects) better.