

# DART Board

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STAY  
CONNECTED  
TO YOUR  
INVENTORY

## ACCU-DART Newsletter

August 2013

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## Thinking About Making a Switch?

Sage has announced its plans to end support for Sage Pro ERP clients in the near future. We at ACCU-DART want to assure our resellers that we will continue to support and offer our inventory control solutions for Sage Pro ERP (versions 5.0-7.7 (aka 2011))

In addition, we are offering a special offer for current ACCU-DART clients who are looking to make the transition from Sage Pro to Sage 300 ERP. Clients will receive 50% off the purchase of any of their current modules for the new ERP platform.

Whether your clients are ready to make the switch to Sage 300 ERP, or are planning on staying with Sage Pro, ACCU-DART is there for you!

## NEW Small User Pricing Package:

For many small businesses, managing their inventory quickly and accurately is essential. The ACCU-DART team is always searching for ways to make accurate inventory easier and more affordable for small businesses. In addition to offering a 100% modular solution, we are now offering a small user package designed for small businesses:

### \$2,000 per user + 18% support

Pick 3 "Advanced" modules from our price list (eg: shipping, receiving, physical count, IC receipts, etc)

Up to a maximum of 3 users

Serial/Lot/Bin functionality are available for \$500 each/module +18% support

For more information about our small user package, please contact [justin@accu-dart.com](mailto:justin@accu-dart.com)

*NOTE: This offer is only available for 3 "advanced" modules and up to 3 users. If more users/modules are purchased at any time, the offer is void and the difference between list price and the small user package will be charged*

## ACCU-DART announces integration with Smartlinc shipping:

We've recently added a new module that allows ACCU-DART to integrate with Sage Shipping Solutions by SmartLinc.

Sage Shipping Solutions is a shipping management solution that will handle 100% of your shipping needs including small parcel, LTL, TL, couriers and company trucks. The new integration provides a complete "Pick Pack Ship" solution that is easy to implement and eliminates warehouse errors. It also supports container-level detail so you can track what products are in each container.

Here is how it works:

### The warehouse staff uses handheld devices and ACCU-DART to:

- \* Scan order items and enter quantities
- \* Optionally capture serial numbers and lots numbers
- \* ACCU-DART posts the Sage 300 ERP shipment with container-level detail (this is done automatically)

**The shipping staff selects the shipment number within**



**the shipping application:**

- \* Process UPS and FedEx labels
- \* Print Bill of Ladings for LTL and TL carrier
- \* Provides updates for the shipments along with tracking numbers and freight costs directly to Sage 300 ERP

**The front-office staff prints the invoices**

For more information about Smartlinc, visit <http://www.smartlinc.net/>

## Are you Worth \$1000/hour?

Earn up to \$1000 off your next ACCU-DART invoice by participating in our Case Study incentive! Participation is quick and easy: all you have to do is answer 7 questions in our Case Study Questionnaire. We will write the content and put together the case study for your approval.

Case studies are also a great opportunity to promote YOUR business and the quality service you provide your clients. Your company will be featured throughout the article. We can also incorporate your logo/client images. The entire case study can also be customized to include your contact info. This way when using it to promote your business, prospects will have an easy way to get in touch with you directly.

Fast, easy, and profitable. Contact Barb at [barb@accu-dart.com](mailto:barb@accu-dart.com) for your questionnaire.

## NEW Physical Count Module for ACCU-DART with Orchid Bin Tracking:

Introducing a new easier-to-use physical count module for ACCU-DART clients who are also using Orchid Bin Tracking software

The new module allows users to perform physical counts by bins, and updates directly through Orchid's Physical Count routine. Functionality for handling serial and lot numbers are also available.

We strongly recommend this NEW module for all clients using Orchid's Bin Tracking software wanting to perform physical counts. If your clients are using our current physical count module - contact us to switch to the NEW module at NO charge.