DART *Board*

STAY CONNECTED TO YOUR INVENTORY

ACCU-DART Newsletter
June 2014

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Coming Soon: ACCU-DART for Sage 300 ERP 2014

In compliance with the new Canadian Anti-Spam Legislation, this is a friendly reminder that you're receiving this email because you have expressed an interest in ACCU-DART and Executive Concepts Inc. We will only use your personal information to send you periodic communications about ACCU-DART. We will not sell or give away any of your personal information to any external companies. Please take a moment to Confirm that you would like to continue receiving promotional emails from us.

You may unsubscribe if you no longer wish to receive our emails.

Offline Posting: ACCU-DART for Sage 300 ERP

ACCU-DART introduces the option to provide offline posting for SO Ship and PO Receipts (without bins). Offline posting benefits companies where users are being held up waiting for posting to complete in real-time. This feature works by looking for saved but not-yet posted transactions in the system and posting them, with appropriate log files.

Offline posting is optional and available at no additional cost.

For more information contact Justin@accu-dart.com

Upcoming Events:

Sage Summit 2014 Register Now
Get your best business idea of the year right here.
Come visit us at Booth #219
July 28-31 | Mandalay Bay | Las Vegas

Acumatica Partner Summit
August 25 - 29, 2014
 Omni Interlocken Resort
Denver, Colorado

www.acumatica.com/summit

Now Available: ACCU-DART for AccountMate 9.1

In our continued commitment to our resellers, ACCU-DART is now available for the latest AccountMate software release.

For more information on our upcoming release, please contact info@accu-dart.com

Now Available: ACCU-DART for Sage 300 ERP 2014

Providing an inventory management solution works with the latest Sage 300 ERP release is a high priority for us; we happy to announce that ACCU-DART is compatible with the newest platform version: Sage 300 ERP 2014.

ACCU-DART for Sage 300 ERP 2014 is available for all modules except Autosimply Integration.

For more information, contact info@accu-dart.com.

Finding the Right Target Market for ACCU-DART

The first step in selling ACCU-DART is identifying those clients (and potential clients) who would benefit from inventory control. Inventory management affects a wide variety of industries. These include:

* ATM and debit card equipment
* Boiler manufacturers
* Building products
* Cable TV providers
* Candle supply distributors
* Coffee distributors
* Commercial flooring
* Computer component distributors
* Distributor of gasoline engines and outdoor power equipment
* Fiber optic component manufacturers and distributors
* Food distributors
* Furniture distributors
* Giftware distributors
* Health and beauty products
* Kitchen cabinet manufacturers
* Medical equipment - manufacturers and distributors
* Merchandising of game and trading cards

* Manufacturers and distributors of window coverings
* Manufacturers of electrochemical sensors
* Manufacturers of printing and finishing equipment
* Not for Profit humanitarian organizations
* Not for Profit meal providers
* Organ Procurement Organizations
* Party supply distributors
* Plastic molding manufacturers
* Plumbing and drain products
* Radiological protective clothing
* Rifle aiming systems
* Soldering solutions
* Steel pipe coatings
* Telephone equipment distributors
* Tempered glass manufacturers
* Tobacco manufacturers and distributors
* Toy/Game distributors
* Video game distributors
* Vitamin manufacturers

Once you have identified a potential ACCU-DART client, find out their inventory needs by asking a few key questions:

Do your warehouse staff make errors? (eg: shipping the wrong goods to your customers)
Do you want to improve accuracy in picking and receiving?
Do you want to access your inventory data in real-time? Do you want the office and order desk to have the most up-to-date information of what is on-hand at all times?
Do you track serial or lot numbers?
Do you use bins to store your inventory? Do you want to update bin movements as soon as they happen?
Do you want to cut down the flow of paper?

If they answer yes to any of the above questions, now is a good time to introduce them to ACCU-DART.