

DART Board

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ACCU-DART Newsletter

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Case Study: Simplify Physical Inventory to Save Time & Money

Client: Seed-Co Zimbabwe

Type of Business: Grains Seed Production

Reseller: Microbiz Technologies

Seed-Co Zimbabwe is a producer/distributor of grain seed in Harare, Zimbabwe. With three 650,000 sq. ft. warehouses, they have struggled with a long and cumbersome physical count process that resulted in wasted time, and inaccurate stock counts. By manually recording the physical inventory on-hand, users often recorded the wrong bin numbers or wrong stock codes. All this paperwork then had to be entered into the ERP system, where handwriting issues led to further mistakes being made. Overall too much time was being wasted manually entering inventory information into Sage 300 ERP, and too much time was being wasted reconciling the paperwork against the computer system.

Seed-Co contacted their Sage 300 ERP reseller - Microbiz Technologies - to help find a solution. That solution was ACCU-DART.

[Click Here to learn how ACCU-DART improved their operations..](#)

Why Invest in ACCU-DART Now?

In tough economic times, many businesses are cutting back costs in an attempt to stay afloat. However, there is no greater time to invest in solutions that enhance productivity than when you're trying to save costs.

At first it may appear counter-intuitive to invest in a new system while trying to cut back on expenses, but by improving

ACCU-DART for X3 is coming: are you ready?

We are currently developing ACCU-DART for Sage ERP X3. More information on beta sites and product launch dates will be available soon. But in the meantime, if you are an X3 reseller, be sure to have us update your reseller listing on our website (www.accu-dart.com/resellers) to include X3.

Do you know any X3 resellers who would be interested in ACCU-DART for their clients? Forward this newsletter to them to learn more about ACCU-DART, or contact info@accu-dart.com

Upcoming Events:

TPAC 2015 - Third Party Advantage Conference

March 15-18, 2015

Niagara Falls, ON

www.tpac.biz

Sage Summit 2015

July 27-30, 2015

New Orleans, LA

<http://na.sage.com/ca/sage-summit>



efficiencies, your clients can save countless dollars in labor costs, shipping expenses, customer service salaries, and much more.

With a relatively small initial investment, your clients can reap the long-term benefits and gain profitability.

With ACCU-DART, your clients' business will:

Save Manpower - implementing ACCU-DART can have substantial impact on reducing clerical effort and thereby freeing up staff to do other important jobs around the organization. For example: receiving purchase orders with ACCU-DART will eliminate the need to have someone collect all the paperwork, go to the receiving screen in the accounting system, and manually input what has been received. When using ACCU-DART, the information is updated in real-time, saving you hours of manpower.

Reduce Shipping Errors - Shipping the wrong goods to a customer can have a major impact on your clients' bottom line. They will waste money dealing with irate customer phone calls, waste labor time handling the return and re-shipment of the correct order, lose money on the additional freight costs, and possibly miss out on future sales opportunities by having inaccurate inventory values. By shipping the right goods the first time with ACCU-DART, your clients may save these unnecessary costs.

Improve Inventory Accuracy - ACCU-DART can help improve inventory accuracy, which will then allow your clients to make better-informed decisions on issues like: satisfying order requests, planning purchases, and reducing inventory levels. Accurate and timely inventory is the key to maximizing inventory dollars.

When economic times are tough many companies are struggling to stay afloat. By investing in solutions that will improve their overall operations, your clients will not only survive the hardships, but become more profitable in the long-run.

Share This: ACCU-DART Newsletter/Blog Posts

As part of the many marketing benefits we offer our resellers, we are pleased to provide content for newsletter/blog posts on the subject of inventory control.

We have a number of ready-made articles available. We would be happy to work with you to create custom content, based on your specific requirements.

Please contact Barb at barb@accu-dart.com for more information.