



DART Board

ACCU-DART RESELLER NEWSLETTER

OUR NEW LOOK

We are pleased to present our NEW newsletter design. We have recently switched to a new email distribution system, and are pleased to present a new, responsive design to keep you informed of all the latest ACCU-DART news. If you have any questions or concerns re: privacy, please feel free to contact us.

ACCU-DART Pricing Packages

For many small businesses, managing their inventory quickly and accurately is essential. The ACCU-DART team is always searching for ways to make accurate inventory easier and more affordable for small businesses. For a limited time, we are offering a small user package designed for small businesses with a maximum of 3 ACCU-DART users:

The Small User Package:

- \$2,000 per user* + 18% support
- Pick 3 "Advanced" modules from our price list
- Up to 3 ACCU-DART users

"Advanced" Modules include:

Ship Sales Orders, PO Receipts, Physical Count, Warehouse Transfers, and much more!

For a complete list of available Advanced Modules, or for more information, please contact justin@accu-dart.com.

Act Now! Prices are only valid until December 31st!

* If applicable, an additional fee of \$500/module +18% support applies to serial/lot/bin functionality. Please contact us for details.

Event Reporter: Sage Summit 2016

The Sage Summit conference in Chicago was a great success! It was wonderful to connect with so many of our resellers, as well as meet some new faces. This was a great opportunity for us to demonstrate all the ACCUDART developments we have been working on this past year - including our parallel processing, new hardware options, and our soon-to-be-released version of ACCUDART for Sage ERP X3.

We were also very pleased by the great turnout of end-users, who got a unique opportunity to meet the ACCUDART team and learn about the great third-party products that are available.

Thank you to everyone who stopped by to say "hello" and learn more about how ACCU-DART can benefit both your and your clients' business!

In Focus: Hardware Options

ACCU-DART is pleased to offer you a range of options for radio-frequency scanners to suit many budget/operational requirements. No matter which hardware you choose, ACCU-DART will communicate directly with your ERP system, validating and updating transactions in real-time.

ANDROID

We have a platform designed for Android devices. Similar to our iPhone integration, users who choose Android hardware benefit from familiarity with the system and low hardware cost. The ability to integrate with bluetooth scanners allows users to easily customize their hardware to fit their unique needs.

IPHONE & IPOD

Warehouse staff will benefit from the familiar hardware of iPhone and iPod devices. While these units may not be rugged enough for typical warehouse environments, you can add rugged cases (like Otterbox) to increase their survivability in the warehouse. The cost is also fairly low,

so even if damaged they can be replaced fairly easily. We highly recommend the iPC Infinea X - a rugged iPod case that features an integrated 1D/2D scanner. ACCU-DART communicates via wifi or cellular connections. (www.ipcprint.com)

WINDOWS MOBILE

If you are looking for advanced scanner capabilities, you may want to look at Windows Mobile devices. These scanners are available with a range of capabilities, from a variety of manufacturers. These devices communicate through IIS and ACCU-DART Windows Mobile. These scanners are capable of handling tough environments (damp, freezers, etc.), long range scanning, other windows mobile functions (cellular phone, email, etc.), outside of wifi range and on cellular data connections.

WORTH DATA

Worth Data provides a range of scanners that have been designed specifically for real-time data capture like ACCU-DART. These are an easy to install set of scanners that include 1D or 2D bar code reading with 900 Mhz broad spectrum communications. A single base station that plugs into a PC can cover more than 300,000 Sq Ft. and can have range of 3 miles. Relays are available. If you are looking for solid, easy to use/implement solution then this may be right for you. (www.barcodehq.com)

DESKTOP

ACCU-DART offers a desktop version which allows you to use a PC for interacting with ACCU-DART. You can use your keyboard and/or a wedge barcode scanner to enter data into ACCU-DART. This is very handy for training and possibly for PCs that are acting as a Point of Sale (POS).

Case Study: Save Time for Physical Counts with ACCU-DART

Royal Wines is a wine wholesaler/distributor in Bayonne, NJ. With multiple warehouse locations, getting accurate data within their 250,000 square foot facility in a timely fashion presented many logistical challenges. They needed the ability to perform physical counts on items that are stored in multiple units of measure, as well as in different vintages. This process took 4-5 days to complete, plus one week spent reconciling the

information. Frustrated by the complicated, costly manual system, they contacted their ERP reseller – MIBAR. net, to find a solution. They recommended ACCU-DART.

[Click here to discover how Royal Wines solved their inventory problems](#)

Upcoming Events:

AccountMate Synergy

October 23-25, 2016

Las Vegas, NV

The theme of this year's event is "New Growth for YOUR Business". AccountMate is committed to showcasing add-on solutions like ACCU-DART that provide benefits to all levels in the reseller channel: from the vendor, to the resellers that are consultants to their clients, and the clients themselves.

We look forward to connecting with AccountMate resellers old and new to introduce ACCU-DART's newest features, learn more about your clients' business needs, and show ACCU-DART in Action!

Web Demos:

ACCU-DART for AccountMate (Resellers)

September 14, 2016 at 10:00am PST

ACCU-DART for AccountMate (End-Users)

September 16, 2016 at 10:00am PST

ACCU-DART is a real-time warehouse & inventory management solution, designed to integrate directly with AccountMate. Using radio-frequency bar-code technology, ACCU-DART allows the warehouse staff to instantly update the accounting system, ensuring that all users throughout the organization have the most up-to-the-minute information. ACCU-DART will work with Worth Data, Windows Mobile, iOS or Android devices in the warehouse or anywhere they have internet access. Webinar participants will learn why using ACCU-DART is a viable solution for you and your employer.