

DART Board

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Product update



ACCU-DART has released the latest version of software suitable for operating with ACCPAC Pro Series © 7.3. ACCU-DART is currently working on the SQL version and is looking forward to this release by the end of 2005.



Best Software Insights 2005

ACCU-DART presented the ACCU-DART for ACCPAC Advantage Series © at the Best Software conference and trade show in Dallas, Texas from May 17th – 19th 2005.

Already available for the ACCPAC Pro Series © line of applications and warehouse functions, ACCU-DART for ACCPAC Advantage Series © was demonstrated to AAS dealers and consultants providing new opportunities to help emerging and mid-market businesses optimize their warehouse productivity and meet their logistical challenges today and in the future.

We received many encouraging comments, a number of the Business Partners were impressed with the seamless interface of the bar code data transferring directly into the ACCPAC Advantage Series © program, providing real-time Inventory Management.

We look forward to working on the new opportunities and challenges that will flow from these contacts at the Best Software Insights conference.



Distribution Management Conference - DBM 2005

Early in June ACCU-DART was invited to accompany one of our resellers' Eccountable, at the Distribution Management Conference – DBM 2005 in Baltimore June 7 – 9.

Nelson Johnson of Eccountable shared the booth with Mitch and Patti of Dominion Software.

Using a base station and bar code reader we were able to demonstrate, to the attendees, how ACCU-DART and AccountMate, automates most of the daily warehouse functions by, using radio frequency terminals to immediately update the corporate accounting system. Data is validated to ensure the right goods are being handled in the right quantities for all operations.

We look forward to writing some more case studies based on the solid leads that were taken from this show.

Up Coming Event



Next Event ACCU-DART is participating in is the TPAC conference August 28 – 30 in Vancouver



ACCU – DART Hot Topics

Change in Food industry law – means increased ACCU-DART sales

With the Bio – Terrorism Act 2002 stating “Establishment, Maintenance, and Availability of Records Under the Bio-Terrorism Act would require that persons who manufacture, process, pack, transport, distribute, receive, hold or import food intended for human or animal consumption in the U.S. establish and maintain records sufficient to identify the immediate previous source and immediate subsequent recipient of such food.”

These food related industries will be looking for ways to meet the requirement for Batch / Lot numbers to be recorded; ensuring the known contents of a process can be traced back to the original manufacturer. In addition to this, a date stamp of goods being received is advantageous to ensure freshest product is used in manufacture. This information has to be tracked and reported should an occurrence of contamination involving the manufactured product come to light. What could be more economical than barcodes for identification? Where you have barcodes there is potential to sell ACCU-DART.

If you have any customers who are operating in this area, it would be prudent for you to ask them how they are set-up to handle this legal requirement. The date for this law to be fully implemented is in 2006.

Sales Advantage of Radio Frequency

ACCU - DART Inventory Management Solutions software provides an easily implemented bar code scanning operation, which fully integrates with your existing accounting package. Utilizing Radio Frequency 915 MHz allows the operators to transmit data through walls and around corners without the need for multiple base units. The use of the Radio Frequency base provides for an easy install without costly site surveys, set-up can be a matter of minutes.



ACCU – DART Sales Team grows

ACCU – DART Welcomes Douglas Ross to the Sales Team

Douglas brings over 20 years sales experience to ACCU-DART and a vast knowledge of the manufacturing and distribution industries.

Douglas's role is to assist the ACCU – DART Resellers through sales support and marketing of the ACCU – DART product. Our aim is for Douglas to provide closer contact with the Resellers and assist them with greater penetration of ACCU – DART in to industry.

Should you wish to contact Douglas his extension is 119.