Toll Free: 1.888.324.7877   info@accu-dart.com   www.accu-dart.com

STAY CONNECTED TO YOUR INVENTORY

Use the Web to Promote ACCU-DART

Promote the fact that you are an ACCU-DART Reseller through your website! When clients (or potential clients) visit your website, they should know what services/products you offer. By including a section/reference to ACCU-DART, you can generate more interest in your business and encourage people to inquire about how ACCU-DART can improve their business.

New to the Resellers-Only Section of the website, we are providing all our resellers with some content and images that you are welcome to incorporate into your websites. Now you can download a write-up & copy of our logo from the Reseller-Only section! Please visit www.accu-dart.com/resellers, and enter your Reseller username and password to access these and many other tools.

Additionally, our website features a listing of all ACCU-DART Resellers, sorted by accounting system and location. When potential clients visit our site looking for a Reseller, this listing makes it easy to find the right reseller in their area. We would like to include your logo, to improve the listing and help promote your company further. Please send a copy of your logo to barb@accu-dart.com.

Reseller Case Study Incentive

Have you sold ACCU-DART to one (or more) of your clients? Do they have a story to tell? We are looking to create new case studies of successful ACCU-DART installations. Share with us your clients' stories and we will offer you an additional 10% (max $1000) off your next ACCU-DART sale. We will work with you to organize your information and create the case study. This is a limited time offer.

As with our other marketing materials, we would be able to customize our case study to include your logo and contact information. You can use these tools to generate more interest in your company.

For more information on creating a case study for ACCU-DART, please contact barb@accu-dart.com.

ACCU-DART 3.0 – Preview

A NEW release of ACCU-DART is coming soon! This latest release, version 3.0, will feature many improvements that will help you to better customize our software for your clients' individual needs. In addition to the extensive features available for ACCU-DART, we have added:

Multi-Language
- Warehouse staff can work in a language with which they are more comfortable (check to see what languages are available)
- Desktop version can support non-standard alphabets

Voice Prompts on the Desktop
- Using .wav files, ACCU-DART can now integrate voice prompts with the desktop version.
- Voice prompts can be customized to your clients' needs

R/F Monitoring Screen – "The Grid"
- We have changed the appearance of the R/F Monitoring Screen
- Now it is easier to keep track of multiple base-stations, and a large number of R/F users

Visual Class Libraries
- Source code has been moved into separate visual class libraries for each module
- Easier for Resellers to modify and/or enhance the ACCU-DART system

Note: Functionality varies by accountng system

Upcoming Events: TPAC

We will be exhibiting at the Third-Party Advantage Conference (TPAC), August 27-29, 2006 in Vancouver, BC.

The Third Party Advantage Conference is the conference that showcases third party products that work with Sage Accpac ERP. Please come by and visit us at our booth, or attend one of our ACCU-DART sessions. For more information on TPAC, please visit www.tpac.biz

Business focus: Modularity!

ACCU-DART is the ideal solution for small to mid-sized businesses who want to keep better track of their inventory. We recognize that all businesses are unique, and have unique needs. Not every business needs lot control, warehouse transfers, or even PO receipts. This is why ACCU-DART was designed to be completely modular. Your client can purchase any combination of modules, from a single "Ship Sales Order" unit to the full package.

Imagine a client who has an established system for running their business, but is having difficulty shipping the right goods to the right customer. They are losing money in many different areas: the cost of returning goods from the customer, and then paying to ship out the correct product; the labor costs of not only the warehouse staff, but even the customer service representatives who must field customer complaints; and then the long-term costs of losing a customer permanently. This client needs a simple solution to solve one issue in their business. ACCU-DART will improve the clients' accuracy, with a minimum investment. 2 RF Scanners and a basestation from Worth Data, plus ACCU-DART's communication and Ship Sales Order module would cost them less than $7500. It is a simple, accurate, and efficient solution to meet your clients' needs.

Similarly, envision a client who cannot accurately keep track of what items are being received. While orders are being received in the warehouse, the sales staff checks to see if an item is in stock, and might not see any available items. With ACCU-DART PO Receipts, as items are being scanned off the truck, and orders are received, the accounting system is automatically updated – showing the most accurate on-hand counts for all items.

You can combine any or all of ACCU-DART's modules to suit your clients' individual needs. And you can always add modules. If down the road your client's needs change, modules can be easily added to their list of functions.

The flexibility of purchasing whichever modules your client needs, in whatever combination suits them best, is another reason why ACCU-DART is the ideal solution for your clients. For more information, please visit www.accu-dart.com.

July Web Demos

Once again we are offering Web Demos for ACCU-DART Resellers. Resellers can learn more about ACCU-DART, develop skills for demonstrating the software, as well as sales & marketing techniques. We will also review Sales & Marketing techniques to help you promote ACCU-DART to your clients.

Available Webinars for July:

Sage Pro ERP	Wed. July 19, 2006 - 4:00pm EST
AccountMate	Thurs. July 20, 2006 - 4:00pm EST
Sage Accpac ERP	By appointment

Attendance is limited, so please register early! Individual Webinars are also available by appointment only. To register, please contact Barbra at barb@accu-dart.com

ACCU-DART Announces Alliance with Tamlin Software for Credit Card Processing

Executive Concepts Inc. and Tamlin Software Developers have partnered to join ACCU-DART with Credit Card Processing. ACCU-DART's Ship Sales Order module will integrate with Tamlin's MKT Credit Card Processing solution to make shipping orders and charging the customer easier and more efficient.

Tamlin Software
Engineered to fit your needs.
www.TamlinSoftware.com

MKT Credit Card Processing provides the ability to process credit card transactions directly through Visual AccountMate. Credit Card transactions are processed over a secure internet connection. Through ACCU-DART, MKT Credit Card Processing can process the transactions as an order is being shipped, ensuring that orders are paid before the product is sent to the customer.

Once you scan the items being shipped, and the order is ready to be posted, ACCU-DART can call up MKT Credit Card Processing's system to process the transaction. If the transaction is approved, ACCU-DART will complete the posting routine and ship the order. If the transaction is not approved, it will notify the warehouse staff and cancel the order to be shipped.

For more information on Tamlin's MKT Credit Card Processing solution, please contact sales@tamlinsoftware.com. For more