

DART Board

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STAY
CONNECTED
TO YOUR
INVENTORY

January 2007 - Issue #21

Introducing MISYS for ACCU-DART with Sage Accpac



ACCU-DART for Sage Accpac is now available for MISys 53B. Finally there is a *real-time*, reasonably-priced radio-frequency solution for the shop floor.

MISys Manufacturing was designed to fit small- to medium-sized manufacturing firms with the basic functionality they need, but expand with advanced capabilities as growth demands. MISys integrates with Sage Accpac.

The following modules are now available:

- PO Receipt
- Location Transfer
- Bin Transfer
- Finished Goods / WIP Assembly from BOM
- Physical Inventory Count
- Item to (Accpac) Sales Transfer

If your clients need the ability to update MISys info quickly and accurately, ACCU-DART is the solution for them.

For more information on ACCU-DART with MISys, contact info@accu-dart.com.

**We currently do not support MISys serial numbers and/or lots*

ACCU-DART for Sage Accpac 5.4

**COMING
SOON!**

We are hard at work getting ACCU-DART ready for Sage Accpac version 5.4. It will be available by the end of the 1st quarter in 2007.

If you have any questions, please contact info@accu-dart.com.

Upcoming Events: AccountMate Synergy 2007

“AccountMate’s SYNERGY 2007: “Building Your Business with AccountMate” will focus on expert sales & marketing and technical tracks specifically geared to providing insights on how to build a foundation for success, growth and improved profits.”



We are very excited to be exhibiting once again at this conference. Please come to visit our exhibit booth and meet Irwin Ash.

For more information about AccountMate Synergy 2007, please visit www.accountmate.com/synergy2007.

Introducing: New Marketing Materials

In order to help you promote ACCU-DART to your (potential) clients, we have decided to give our marketing materials a new look!

We believe the new marketing materials are easier to read and provide more details on ACCU-DART and how it can benefit your clients’ business.



Please visit the Reseller-Only section of our website to download the latest Feature Sheets, Price Lists, and Case Studies. www.accu-dart.com/resellers

For more information, please contact barb@accu-dart.com.

ACCU-DART for Sage Accpac Now Compatible with 802.11 Scanners

ACCU-DART for Sage Accpac 53B is now compatible with Worth Data's 802.11 R/F Scanners. Setting up a wireless network can be a costly and time consuming process, which is why we normally recommend the 900MHz radio-frequency solution. However, if the warehouse is already wired for 802.11, this may be the easiest solution for you. This terminal is compatible with 802.11b and 802.11g WIFI networks.

Comparison between Radio-Frequency and 802.11 Scanners

Radio-Frequency	802.11
<ul style="list-style-type: none"> ■ No Network Required ■ Range to Base – 3000 ft ■ Barcode reading using integrated laser scanner or separate CCD, laser, or 2D digital scanner ■ 24-32 hour battery life ■ AA batteries – alkaline or NiMH ■ Tested to 5 ft drop to concrete ■ 1-16 terminals per base station ■ Requires \$745 Base Station ■ 2-year warranty ■ External Antenna - Range up to 3 miles ■ Multiple CPUs processing data 	<ul style="list-style-type: none"> ■ Uses existing 802.11 network ■ Range to Access Point – 100-200 ft ■ Barcode reading using integrated laser scanner or separate CCD, laser, or 2D digital scanner ■ 20-24 hour battery life ■ AA batteries – alkaline or NiMH ■ Tested to 5 ft drop to concrete ■ 1-16 terminals per network ■ Uses any 802.11 Access Points ■ 2-year warranty ■ Only 1 CPU to process data

The 700 RF Terminal system is perfect for large warehouse applications and multi-building applications.



The 800 series RF Terminals are best suited for small-area applications such as a convenience store or small warehouse where only 1-2 access points are needed, or where a working 802.11 network is already in place.

The 802.11 Scanners are exclusively available from Worth Data (www.barcodehq.com).

ACCU-DART RESELLER CONFERENCE

Planning is underway for the 2nd Annual ACCU-DART Reseller Conference, June 17-18, 2007 in Toronto.

We want to make sure that this event is a rewarding experience for all attendees. As such, we encourage you to let us know what you would like to have covered in the sessions. This is your opportunity to help set the agenda to get the most out of this – your – conference. We want to hear from you!

Please send your suggestions to barb@accu-dart.com.

January Web Demos

Once again we are offering Web Demos for ACCU-DART Resellers. Resellers can learn more about ACCU-DART, develop skills for demonstrating the software, as well as sales & marketing techniques.

Available Webinars for January:

AccountMate	Tues. January 22, 2006 - 4:00pm EST
Sage Pro ERP	Wed. January 23, 2006 - 4:00pm EST
Sage Accpac ERP	Thurs. January 25, 2006 - 4:00pm EST

Attendance is limited, so please register early! Individual Webinars for Resellers are also available by appointment only. To register, please contact Barbra at barb@accu-dart.com

Under Development: ACCU-DART for AccountMate LAN

Resellers have indicated that the AccountMate LAN community also needs an inventory control solution. In order to fulfill this need, Executive Concepts is currently developing ACCU-DART for AccountMate LAN. This new version will feature the same functionality as our current version, including Shipping Sales Orders and Receiving Purchase Orders.

ACCU-DART is completely modular, allowing customers to purchase as few or as many modules as they need to improve their business. Smaller users could purchase a single scanner and one module. ACCU-DART will help the LAN community ship the right goods to the right customers, the first time.