

# DART *Board*

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February 2007 - Issue #22

## ACCU-DART premieres MISys Modules

ACCU-DART presented a special Web Demo introducing the new ACCU-DART for MISys integration with Sage Accpac ERP. The event was a great success! Many of our resellers signed up to get a first look at the latest modules.

ACCU-DART for MISys offers end-users a *real-time*, reasonably-priced radio-frequency solution for the shop floor.



Participants were impressed by the functionality available. They discovered how easily this integration would fit into their clients/prospects operations.

One of the participants, Peter Kaufman of Dynamic Software Solutions, said: "It is a fantastic tool to show our ACCPAC and MISys customers a way to enhance the way they operate. It really differentiates us from our competitors!"

If you are looking for more information on ACCU-DART (and the MISys integration), please contact us at [info@accu-dart.com](mailto:info@accu-dart.com).

## Get a Closer Look at Serial Number & Lot Control for Sage Accpac ERP

Due to the success of our "ACCU-DART for MISys" Web Demo, we will next be offering a special webinar on using Serial Numbers and Lot Control with Sage Accpac ERP.

The webinar will take place on **Tuesday, February 27, 2007** at either **11:00am EST** or **4:00pm EST**.

For more information, please contact [barb@accu-dart.com](mailto:barb@accu-dart.com).

## Let ACCU-DART Do the Selling – End-User Web Demo

We know how busy you are, and finding time to service your existing customers, as well as make new sales, can sometimes be difficult.

Wouldn't it be great if your customers and prospects could learn how to improve their inventory accuracy, without you having to demo each and every one? Have them attend a Webinar given by ACCU-DART's experienced and knowledgeable staff.

ACCU-DART has been working with eXtend's Partner Marketing Program for newsletter content, and now, end user webinars. **Our next scheduled webinar is in on February 22nd and nothing could be easier!**

- **The invitation, branded for your company, is already written**
- **The confidential registration and Webinar are handled for you**
- **You don't even need to attend the Webinar (but you are welcome to if you like.)**

If you are already using eXtend's program, there's nothing extra for you to do. It will already be available for the February Webinar schedule.

**eXtend**  
Systems Corporation

If you are not using eXtend's Partner Marketing Program we would certainly recommend that you take a look at how eXtend is helping many of the Sage Business Partners sell more business.

For more information contact Larry Dimitri at 925-236-1802 or [larry.dimitri@extendsystems.com](mailto:larry.dimitri@extendsystems.com).

# ACCU-DART

## RESELLER CONFERENCE

### In-Depth Topics

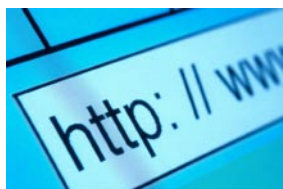
The 2<sup>nd</sup> Annual ACCU-DART Reseller Conference is the ideal opportunity to become an expert on ACCU-DART. This year sessions will cover a wide-range of topics, from a general overview and hands-on demonstration, to in-depth instruction on how to customize ACCU-DART for your clients' needs.

The ACCU-DART Reseller Conference is the ideal place to offer you the in-depth information you need most. It is through your feedback that we make this a meaningful event. [Please take a moment to complete this survey.](#)

The ACCU-DART Reseller Conference will take place June 17-18, 2007 in Toronto. Registration will be opening to Resellers soon. Sign up early to save on the registration fees!

### Latest ACCU-DART Software Now Available!

Download the latest ACCU-DART software directly from the Reseller-Only section of our website ([www.accu-dart.com/resellers](http://www.accu-dart.com/resellers)). The Reseller section of our website features many tools available only to resellers, including the latest ACCU-DART software (recently updated), Reseller Pricing Calculator, Hot Fixes (if applicable), and various marketing materials. Resellers will need their username and password to access this area of the site.



### Upcoming Event: AccountMate Synergy



We are very excited to be exhibiting once again at this conference. Please come to visit our exhibit booth and meet Irwin Ash.

For more information about AccountMate Synergy 2007, please visit [www.accountmate.com/synergy2007](http://www.accountmate.com/synergy2007).

### In Focus: Desktop Module

The ACCU-DART Desktop module allows users to simulate the same functions as the radio-frequency scanners, directly from the desktop. This module was designed to make testing and demonstrations easier. Since the screen shows the exact same prompts and functions of the radio-frequency scanners, you do not need to *purchase* a scanner in order to see how ACCU-DART works. Many of our resellers have seen the Desktop Module in action during our monthly web demos.

Your client does not need to purchase the desktop module for their system. However, being able to access the same functionality and prompts as the radio-frequency scanners can greatly assist the reseller in testing, training, implementation and support.

ACCU-DART's desktop capabilities can also be used in an operational environment where clients do not need radio-frequency access. For example, the desktop module can be used at a packing station to record what is being shipped as the boxes are being loaded. ACCU-DART will make sure that they are shipping the right goods to the right customers. You can even utilize a wedge-type reader to scan the barcodes directly into the desktop version. This is a very cost-effective solutions for your clients that don't need R/F.

### February Web Demos

Due to the incredible response from our resellers, we are again offering Web Demos for ACCU-DART Resellers.

Available Web Demos for February:

<b>AccountMate</b>	Wed. February 7, 2007 - 4:00pm EST
<b>Sage Pro ERP</b>	Thu. February 8, 2007 - 4:00pm EST
<b>Sage Accpac ERP</b>	Fri. February 9, 2006 - 4:00pm EST
<b>Serial # / Lot Control for Sage Accpac</b>	Tues. February 27, 2007 11:00am EST or 4:00pm EST

Attendance is limited, so please register early! Individual Web Demos are also available by appointment only. To register, please contact Barbra at [barb@accu-dart.com](mailto:barb@accu-dart.com).