

April 2007 - Issue #24

ACCU-DART @ Insights Contest

We are very excited to be exhibiting at the Sage Insights Conference, May 13-16, 2007 in Orlando Florida. Visit us at Booth #912 to learn more about ACCU-DART and enter our contest! You will have the opportunity to draw a barcode which will reveal your prize – every card is a winner!



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We look forward to meeting with Sage Accpac and Sage Pro Resellers to show them the first-hand power of ACCU-DART.

Visit www.sagesoftwareinsights.com for more information.

In Focus: Printing Reports with ACCU-DART

We are pleased to present a New Module for ACCU-DART for Sage Accpac which automatically prints invoices and/or packing slips when posting shipments.

This module allows the reseller to define which report they want printed, and ACCU-DART will automatically print the report to the default printer. This can greatly reduce the effort required to produce reports, and can significantly streamline the operation by having these documents automatically printed.

Imagine: a user is packing boxes using the ACCU-DART Ship Sales Order module. After packing the last item, they simply select "Post" as they normally do, and the system would automatically print a packing slip that can now be inserted directly into the box.

Similar capabilities can easily be added for ACCU-DART for AccountMate installations using the after-events.

Printing reports has never been easier with this new module for ACCU-DART for Sage Accpac.

NEW DATE

ACCU-DART Reseller Conference

In response to our resellers' requests, we have decided to move the 2nd Annual ACCU-

ACCU-DART RESELLER CONFERENCE

DART Reseller Conference from June 17-18 to **Monday, June 18 – Tuesday, June 19**. This will allow you time to celebrate Father's Day with your families, before heading out to Toronto to become an expert on ACCU-DART.

The ACCU-DART Reseller Conference is the best place to explore ACCU-DART from the inside out. Learn how to promote ACCU-DART to your prospects and clients, how to customize the system to their specific needs, and much more. The ACCU-DART Reseller Conference is also the ideal place to meet with other ACCU-DART Resellers and exchange ideas.

[Click Here to download the NEW Conference Brochure!](#)

The ACCU-DART Reseller Conference is a great place to learn more about ACCU-DART, both from the ECI team and other resellers! Mitchell Thorp thought it was "a very informative conference that not only allowed for an in-depth look at ACCU-DART but also time to talk at length in a structured setting with other resellers about how they work".

NOTE: VISITING CANADA FROM THE US



Please note that effective January 23, 2007, there are new passport regulations in place for travel between Canada and the US. [Click Here for more information.](#)

Marketing Tools: ACCU-DART Pricing Calculators

In our continued effort to provide our resellers with the tools to promote & sell ACCU-DART, we are pleased to offer the ACCU-DART Pricing Calculators – which make providing quotes to your (potential) clients easy and straightforward.



Simply enter the required hardware, number of users, and check of the modules your client needs, and the Pricing Calculator will show you both the List Price and Reseller Cost, including annual support. You can also print the quote (which will exclude the Reseller Cost) to present to your clients.

The Pricing Calculator also includes a description of all the ACCU-DART modules, making it easy to explain how each function works to make your clients' business better.

You can download the Pricing Calculator from the Reseller-Only section of our website: www.accu-dart.com/resellers. Please check back often to get the most current version.

April Web Demos

We are again offering Web Demos for ACCU-DART Resellers.

Available Web Demos for April:

AccountMate	Tues. April 17, 2007 - 2:00pm EST
Sage Pro ERP	Thu. April 19, 2007 - 2:00pm EST
Sage Accpac ERP	Fri. April 20, 2006 - 2:00pm EST

Attendance is limited, so please register early! Individual Web Demos are also available by appointment only. To register, please contact Barbra at barb@accu-dart.com.

Sage Options & Industry Solutions Guide



Development Partner

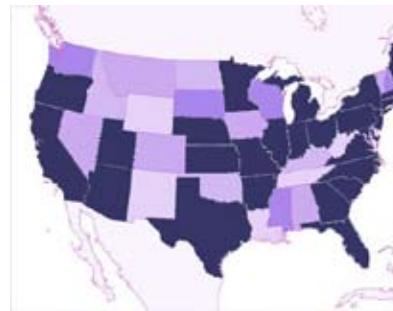
In our continuing effort to help our resellers, we have taken out a full-page ad in the latest Sage Options and Industry Solution Guide. The Sage Options Catalogue profiles a variety of in-house and third-party solutions specifically geared for Sage Accpac, Sage Pro, and Sage BusinessVision. It is distributed to all current resellers and end-users.

We have already received incredible feedback from this ad. By promoting in the Sage Options catalogue, we have been very successful in reaching new resellers and new clients. We will continue to work hard to promote ACCU-DART and help our resellers in generating sales.

[Click here to see the Sage Options & Industry Solutions Guide.](#)

ACCU-DART Reseller Web Listing

We continue to work hard to promote ACCU-DART and help



our resellers in generating sales. When potential clients visit our website, they can search for a Reseller through our Reseller Web Listing. Resellers are sorted by accounting system and

location, making it easy for them to find the right reseller in their area.

Make sure your company has a strong presence on our Web Listing to attract potential clients! Please visit www.accu-dart.com/resellers to make sure we have the most up-to-date information for your company. You can also send a copy of your logo to barb@accu-dart.com.