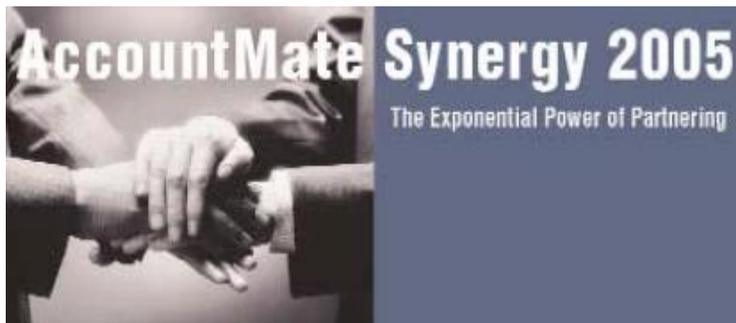December 2004 - Issue #8

AccountMate
SOFTWARE THAT FITS

AccountMate Synergy 2005 - The Exponential Power of Partnering

Executive Concepts is pleased to be exhibiting ACCU-DART for the third year at AccountMate's reseller conference. This year's conference will be held from February 6th to 9th 2005 in San Rafael, California.

Please come by and visit our booth to see first-hand the power of ACCU-DART. ACCU-DART uses radio-frequency terminals to immediately update AccountMate with the activities of the warehouse staff. From shipping, receiving, and physical counts, to warehouse transfers, assigning serial or lot numbers, and using items with specifications - if AccountMate handles it, so will ACCU-DART!

Learn how ACCU-DART can improve your clients' businesses, and meet other resellers who have successfully implemented ACCU-DART. This year's AccountMate conference will be the best yet! Visit www.accountmate.com/synergy for more information.

ACCU-DART for AccountMate version 2.3

We have improved the functionality for ACCU-DART for AccountMate. The enhanced version is available now as ACCU-DART version 2.3.

The new version includes all of the features from previous versions such as the ability to define key field lengths, the handling of case and skid quantities, and packing and shipping cartons.

Version 2.3 has enhanced capabilities to include your own customizations for ACCU-DART. We now offer the ability to add your own code to execute at the end of an ACCU-DART function.

Suppose your client wants to print bar code labels for items that have just been received. In the new rfcustom.prg, you can add code to do this automatically after a PO receipt using ACCU-DART. The possibilities for customizations are endless. And remember, if you'd rather us do the customizations for you, just contact us to discuss the details!

The latest version of ACCU-DART works with Freight Plus (www.frtplus.com), a multi-carrier shipping system. ACCU-DART will pass all the necessary information to Freight Plus when posting a shipment to determine the freight charge for each shipment. Freight Plus will also generate a tracking number to monitor each shipment. The combination of ACCU-DART and Freight Plus integrates crucial aspects of the shipping process: packing orders and calculating the freight charge. Your customers will benefit from the real-time link between the two systems.

ACCU-DART version 2.3 has enhanced carton functionality. ACCU-DART already linked with Dominion Software's (www.dominionswc.com) carton/manifest system. With ACCU-DART and Dominion Software, your clients can pack and ship with cartons and keep track of each carton's contents. Carton tracking

was a feature requested by many customers and we are excited to be able to provide it with Dominion Software.

The latest version of ACCU-DART comes with a new carton setting: Basic Carton functionality. This new setting allows you to pack and ship using cartons, but AccountMate will not keep track of each carton after shipping. This option works well when using Freight Plus since the freight system will generate a tracking number for each carton.

We have also customized carton functionality for other clients; so if your customer has unique requirements to handle cartons,

please contact us with the details!

ACCPAC® Pro Series

ACCPAC PRO 6.0 Release

Due to popular demand, an Accpac Pro 6.0 version of ACCU-DART is now available. We have received many requests for an ACCU-DART version for users that were not willing to upgrade to a more current release of Accpac Pro. Now, your clients using Accpac Pro 6.0 can benefit from all the advantages ACCU-DART can give.

ACCU-DART automates most of the daily warehouse functions. Warehouse staff use radio frequency terminals to immediately update the accounting system. Data is validated to ensure the right goods are being handled in the right quantities for all operations.

Functions such as shipping a sales order, receiving a purchase order, bin transfers, physical counts, warehouse transfers and more, are available for Accpac Pro 6.0. Please contact us for more information about this upcoming release!

ACCU-DART Resellers

ACCU-DART fever is catching on!

We are very excited to have 28 authorized ACCU-DART resellers signed up! So many people have realized ACCU-DART's potential to revolutionize their clients' business!

It is easy and free to sign up as an ACCU-DART reseller. As an authorized reseller, your company will have a listing on our website with your contact information as well as a link to your website. At least one reseller has received a solid lead through our website already!

Resellers also have access to a secure section where they will be able to access case studies, current price lists, software downloads, and various sales tools.

Remember, there is **no cost** to sign up and the benefits are endless! Only valid ACCU-DART resellers are permitted to make sales!

Visit our website www.accu-dart.com and click on the Resellers tab to see a current list of ACCU-DART resellers.

Joke of the Month

In the spirit of the season...

A group of chess enthusiasts checked into a hotel and were standing in the lobby discussing their recent tournament victories. After about an hour, the manager came out of the office and asked them to disperse. "But why?" they asked, as they moved off. "Because", he said,
"I can't stand chess nuts boasting in an open foyer."

Happy Holidays and Happy New Year!